

**Printed : 3/19/2018 10:17 AM EST**

**Real Estate Appraisers**

**03/20/2018 09:30 AM**

861 Silver Lake Blvd., Cannon Building  
Second Floor Conference Room A  
Dover, DE 19904

Posted:03/08/18 JW

Posted:03/19/18 JW



CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE  
203  
DOVER, DELAWARE 19904-2467

**STATE OF DELAWARE**

**COUNCIL ON REAL  
ESTATE APPRAISERS**

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: [DPR.DELAWARE.GOV](http://DPR.DELAWARE.GOV)

EMAIL: [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us)

**AMENDED AGENDA**  
**(Amended items are noted with an**  
**asterisk\*)**

**I. Call to Order**

**II. Review and Approval of Minutes**

- A. Meeting Minutes – January 16, 2018

**III. Unfinished Business**

- A. Compliance to Final Order - John Beitzel, #X2-0000365

**IV. New Business**

- A. Approval of Continuing Education Activities
  - 1. Appraisal Institute, "Online Appraising Automobile Dealerships", 7 hours CE (online)
  - 2. National Association of Independent Fee Appraisers (NAIFA), "2018-2019 National USPAP Update", 7 hours CE (classroom)
  - 3. McKissock, LLC., "Manufactured Home Appraisal", 4 hours CE (online)
  - 4. Maryland Association of Appraisers, Inc., "National USPAP 2016-2017 Update Course", 7 hours CE (classroom)

5. Maryland Association of Appraisers, Inc., "What's Going Round Under the Ground? Part II Public Water and Sewer Service", 3 hours CE (classroom)
6. Maryland Association of Appraisers, Inc., "What's Going Round Under the Ground? Part I Wells and Septic Systems", 3 hours CE (classroom)
7. Maryland Association of Appraisers, Inc., "Comment, Comment, Comment – Effective Commentary for Any Residential Appraisal", 3 hours CE (classroom)
8. Beach Appraisal Seminars, "Support Your Adjustments!", 7 hours CE (classroom)
9. Beach Appraisal Seminars, "2018-19 7-Hour National USPAP Update Course", 7 hours CE (classroom)
10. Wor-Wic Community College, "7-Hour National USPAP Update Course", 7 hours CE (classroom)
11. Maryland Association of Appraisers, "Basic Math for Real Estate Appraisers", 7 hours CE (classroom)
12. McKissock, LLC., "The Appraisal of 2-4 Unit Properties – Live Webinar", 4 hours CE (online)
13. Appraisal Institute, "2018-2019 Online 15-Hour National USPAP Course", 14 hours CE/QE (online)
14. Appraisal Institute, "2018-2019 Online 7-Hour National USPAP Course", 7 hours CE (online)
15. The Appraisal Foundation, "2018-2019 7-hour National USPAP Update Course", 7 hours CE (classroom)
16. Philadelphia Metro. Chapter of the Appraisal Institute, "4th Annual Real Estate Trends", 7 hours CE (classroom)
17. OREP Education Network, "How to Raise Appraisal Quality and Minimize Risk", 7 hours CE (online)
18. ASFMRA, "Poultry Life Cycle Tour", 6 hours CE (classroom)
19. ASFMRA, "Appraising Ag Facilities: Poultry Seminar", 8 hours CE (classroom)
20. ASFMRA, "Cost Approach Applications", 8 hours CE (classroom)
21. McKissock, LLC., "Live Webinar: Be Compliant and Competitive with Restricted Appraisal Reports", 3 hours CE (online)
22. Delaware Chapter of the Appraisal Institute, "New Castle County Real Estate and Valuation Update", 2 hours CE (classroom)

23. Hondros College of Business, "2018-2019 7-Hour National USPAP Course", 7 hours CE (online)
  24. American Society of Appraisers, "Allocating Components in Going Concern Appraisals", 27 hours CE (classroom)
  25. American Society of Appraisers, "Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)", 23 hours CE (classroom)
  26. CoreLogic Valuation Solutions, Inc. dba The Columbia Institute, "2018-2019 7 Hour USPAP Update, no. 831", 7 hours CE (online)
  27. Beach Appraisal Seminars, "Residential Cost Approach", 7 hours CE (classroom)
  28. NJ NAIFA/ASA, "USPAP2018-2019 Update", 7 hours CE (classroom)
  29. NJ NAIFA/ASA, "Income and Expenses, Their Affect on Commercial & Residential Appraisals", 3 hours CE (classroom)
  30. NJ NAIFA/ASA, "The Art of Depositions & Errors & Omissions & Cybercrime Insurance", 3 hours CE (classroom)
  31. Bradley Consultants, "2016-2017 7-Hour National USPAP Update Course", 7 hours CE (classroom)
  32. Appraisal Institute, "Evaluating Commercial Leases: The Tenant and Terms Both Matter", 7 hours CE (classroom)
  33. Maryland Association of Appraisers, "Waterfront Around the Bay", 7 hours CE (classroom)
  34. Maryland Association of Appraisers, "Residential Appraiser Site Valuation & Cost Approach", 15 hours CE/QE (classroom)
  35. Henderson Professional Development Seminars, "National USPAP 2016 -2017 Updated Edition (3215)", 7 hours CE (classroom)\*
  36. Henderson Professional Development Seminars, "Residential Report Writing and Case Studies (3098)", 15 hours CE (classroom)\*
  37. Henderson Professional Development Seminars, "FHA Property Analysis (3222)", 7 hours CE (classroom)\*
  38. ASFMRA, "Property Rights: Why Haven't I Heard This Before", 8 hours CE (classroom)\*
  39. ASFMRA, "Valuing Rural America: The Complexities of Data Analysis in a Low Volume, Non-Uniform World", 8 hours CE (classroom)\*
- B. Ratify Temporary Practice Permit Applications
1. Lane Smutz

2. Sarah Miller
  3. Brent Dickey
  4. Jeffrey Dugas
  5. Patrick Ard
  6. John DiPietra
  7. Bryan Younge
  8. Bruce Nell
  9. John Doyle
  10. Andrew Baldwin
  11. Clint Bumguardner
  12. Rebecca Arthur – Two permits for different assignments
  13. Brian Johnson - Two permits for different assignments
  14. Jonathan Richmond
  15. Ed Smith\*
- C. Request for Exemption Pursuant to Rule 4.2.3
1. Bruce Tigani, Jr.
  2. Mark McDaniel
- D. Ratify Certified General Real Property Appraiser Applications
1. Fred Pearson
  2. Kenneth Cote
- E. Ratify Real Estate Appraiser Trainee Applications
1. David Thomas
  2. Alex Gladden
- F. Review Certified Residential Real Estate Appraiser Applications
1. Martin Froehlich
  2. Steven O'Brien
- G. Ratify Appraisal Management Company Registration Applications
1. Valuation Connect, LLC.

2. Appraisal Linx, Inc.
- H. Review Appraisal Management Company Registration Applications\*
  1. Appraisal Management Services of America, Inc.

## **V. Correspondence**

## **VI. Other Business before the Council (For Discussion Only)**

## **VII. Public Comment**

## **VIII. Next Meeting Date - April 17, 2018 at 9:30 a.m. in Conference Room A.**

## **IX. Adjournment**

**Please Take Note:** To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**